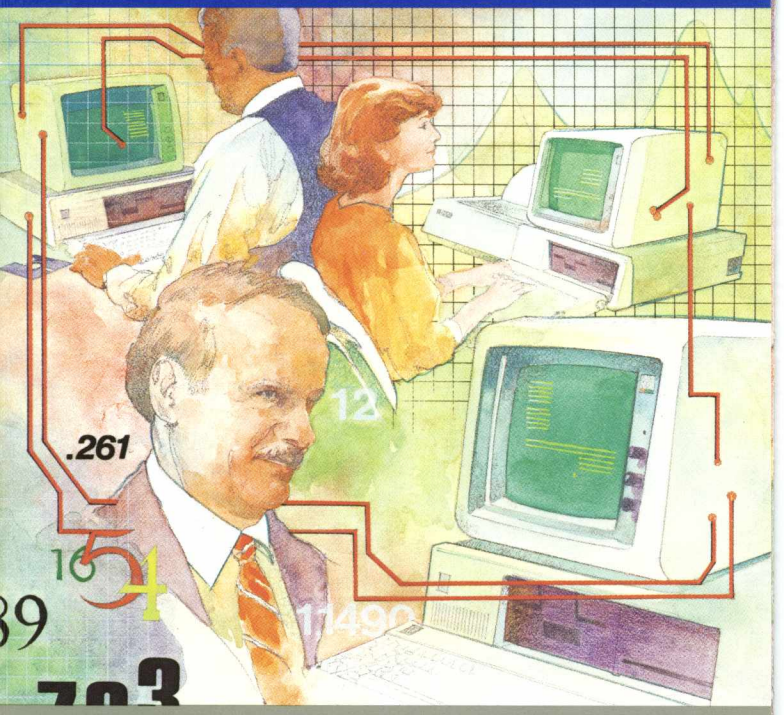
IBM Business Management Series Local Area Network Access Edition

A new tool for sharing business accounting information across multiple IBM Personal Computers

Business Family



IBM

Personal Computer Software

Put your accounting information where it counts

Now, departments using the IBM Business Management Series can "talk" to each other electronically. Often, a company needs access to information throughout its facility. For example, the order processing department might have the need to access the accounts receivable data for a credit check, or to verify available inventory without having to print memos or reports, or search files manually.

Using the new IBM Business Management Series ***Local Area Network Access Edition (IBM LANAE)*** and the IBM Business Management Series Editions in conjunction with IBM PC Network allows a company's various departments to access business accounting information and share a common, single source for all data. By distributing the capability to access and update data to the locations within your business where the need actually exists, you can potentially reduce processing bottlenecks and duplicated effort. You may also increase efficiency and customer service satisfaction while enhancing the business decision-making capability.

The networking components

IBM Business Management Series Editions and data files, depending upon user requirements, can be installed and stored on one IBM Personal Computer XT or IBM Personal Computer AT. When using the IBM PC Network (a set of components that provides networking capability), this computer becomes the "Server" and helps coordinate the IBM Business Management Series Editions and data across a network of personal computers.

With the IBM Business Management Series Editions residing on the Server and ***IBM LANAE*** residing on each personal computer within the network, you now have the capability to share information throughout your company.

The IBM Business Management Series with its ***IBM LANAE*** and the IBM PC Network offer flexible growth. Using ***IBM LANAE***, your increasing

work volume may be matched by appropriate additions of hardware and software, linking up to 5 IBM Personal Computers within a 1000-foot radius.

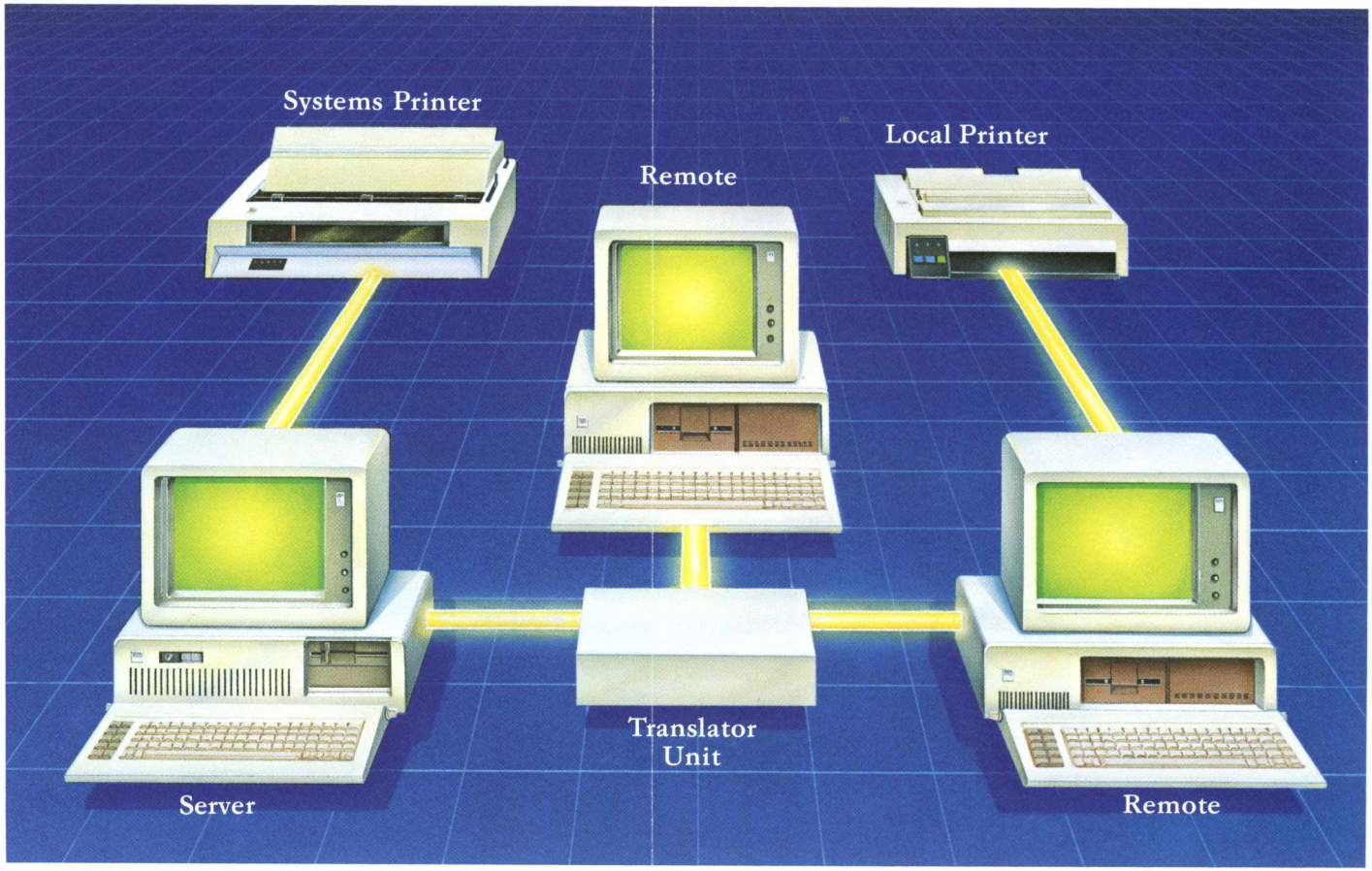
The IBM Business Management Series Editions in a network allow you to perform multiple functions concurrently, provided you do not change information within the same file at the same time. To avoid file conflicts, the ***IBM LANAE*** residing on each personal computer tracks file availability.

A printer on the network can be managed to help make the most efficient use of this valuable resource. When there are several print jobs, the Server printer can store and execute the print jobs, freeing up the personal computers on the network for new work. Additional printers can also be utilized. For example, monthly accounts receivable statements can be inserted and aligned on another printer without delaying other work.

Installation and technical support recommendations

You will be impressed, we believe, by the ease-of-use facilities as well as the easy to learn and use capability of the IBM Business Management Series Editions. ***IBM LANAE*** is complete with documentation on diskette. You can display the documentation, or print the information for convenient reference. IBM has designed the entire Business Management Series family for the user with minimal computer experience.

Training Editions are also available on diskette for each of the six accounting Editions of the IBM Business Management Series. These user-paced, interactive training programs are a valuable learning tool. They simulate actual operations so you can learn the software and practice using it.



Although *IBM LANAE* is easy to use, IBM recommends that skilled personnel design and install the IBM PC Network. Proper design will help produce the best use of your IBM Business Management Series Editions throughout the network. Your designer should have knowledge of DOS 3.1, IBM PC Network software and hardware installation, IBM PC Network performance, and file space requirements.

Performance levels of the IBM Business Management Series Editions within a network will depend on the combination of several factors, including:

- Number of active personal computers
- Volume of IBM PC Network traffic
- Type and sequence of operating programs

Continuing support from IBM

IBM offers an Extended Support option for Business Management Series users. There are several fee support services available, including telephone assistance. Your Authorized Personal Computer Dealer, IBM Product Center, or IBM Marketing Representative can provide materials that explain IBM Extended Support or you can call IBM Extended Support at (800) IBM-2266.

The linked approach

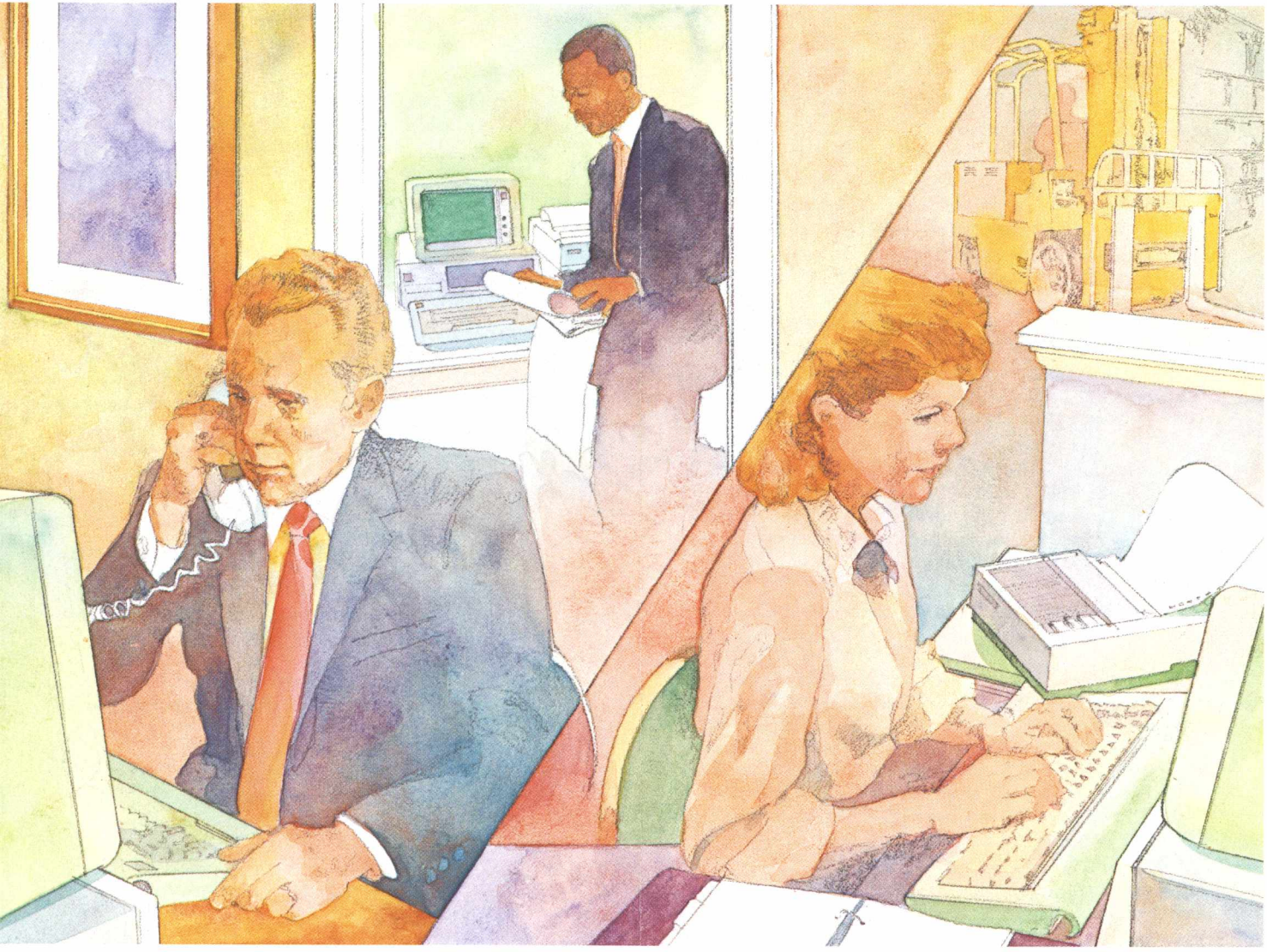
The expanding family of IBM Business Management Series Editions for the IBM Personal Computer is designed to assist you in controlling your business information. *IBM LANAE* will allow you to share your Business Management Series Edition applications and data with those who need the information, through the use of the IBM PC Network.

IBM can provide your business software, hardware, and network solutions. For additional information about *IBM LANAE,* the IBM Business Management Series Editions, and product education availability, contact your Authorized IBM Personal Computer Dealer, IBM Product Center, or IBM Marketing Representative.

IBM Business Management Series Local Area Network Access Edition Hardware and Software Checklist

Minimum IBM Personal Computer hardware requirements

- One IBM PC Network
  - — IBM PC Network Translator Unit
  - — IBM PC cable kit available in lengths of 25 feet to 200 feet, including taps for network PC connection
  - — Base expander kit, needed for lengths more than 200 feet
- One IBM Personal Computer to act as the "Server" (the IBM Business Management Series Editions will reside on this machine)
  - — IBM Personal Computer XT or IBM Personal Computer AT
  - — 640K bytes of main memory
  - — One double-sided, double-density diskette drive
  - — One IBM 10Mb fixed disk (minimum)
  - — 24x80 character monitor
  - — IBM PC Network Adapter card
  - — One printer, capable of printing a 132-character line
  - — Display and printer adapter card
- One additional IBM Personal Computer
  - — IBM Personal Computer, IBM Personal Computer XT, or IBM Personal Computer AT
  - — 512K bytes of main memory
  - — One double-sided, double-density diskette drive
  - — 24x80 character monitor
  - — IBM PC Network Adapter card
  - — Display and printer adapter card



Minimum IBM Personal Computer software requirements

- IBM Personal Computer Software
  - — DOS 3.1. One license for each personal computer in the network (including the Server).
  - — IBM PC Network Program. One license for each personal computer in the network (including the Server).
  - — One or more of the IBM Business Management Series Editions.
  - — The IBM Business Management Series Local Area Network Access Edition. One license for each additional personal computer in the network (not the Server).

These sample hardware and software requirements are provided for reference purposes only. Specific installations may have additional requirements.

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Printed in U.S.A.
8/85

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G580-2002-0